4 (Sem-3/CBCS) MPA

2021

(Held in 2022)

COMMERCE

(Honours)

Paper: COM-HC-3036

(Management Principles and Applications)

Full Marks: 80

Time: Three hours

The figures in the margin indicate full marks for the questions.

- 1. Choose the correct answers from the following: 1×10=10
  - (a) Who among the following is not regarded as a thinker of the classical school of management?
    - (i) Henry Fayol
    - (ii) Max Weber
    - (iii) F. W. Taylor
    - (iv) A. H. Maslow

- (b) M.B.O. (Management by Objectives) is also known as:
  - (i) MBE (Management by Exception)
  - (ii) Management by Results
  - (iii) Management of Change
  - (iv) Professional Management
- (c) Organisation chart shows
  - (i) communication channel
  - (ii) leadership styles
  - (iii) structure of relationship
  - (iv) span of control
- (d) Workers' participation in management is best achieved with which of the following leadership styles?
  - (i) Laissez-faire style
  - (ii) Democratic type
  - (iii) Autocratic type
  - (iv) Contingency type

- (e) The exception principle to control means
  - (i) control over all deviations
  - (ii) control over significant deviation
  - (iii) control over nominal deviation
  - (iv) control over no deviation
- (f) Who advised substitution of functional organisation structure in place of line organisation structure?
  - (i) Henry Fayol
  - (ii) McFarland
  - (iii) F. W. Taylor
  - (iv) L. A. Allen
- (g) The plan to achieve overall organisational goal is called:
  - (i) Tactical plan
  - (ii) Strategic plan
  - (iii) Standing plan
  - (iv) Operational plan

- (h) To which theory 'if' and 'then' approach to management is associated with?
  - (i) Operational theory
  - (ii) Systems theory
  - (iii) Quantitative theory
  - (iv) Contingency theory
- (i) Which one of the following is not a characteristic of new and dynamic organisation?
  - (i) Permanent job
  - (ii) Flexibility
  - (iii) Skill focused manpower needs
  - (iv) Diverse workforce
- (j) Which of the following aspects of human life may be adversely affected owing to overdependence upon electronic tools?
  - (i) Personal life
  - (ii) Family life
  - (iii) Mental health
  - (iv) All of the above

- 2. Give very short answers to the following questions: 2×5=10
  - (a) Mention two limitations of Weber's Bureaucratic Model.
  - (b) State two major distinctions between Management by Objectives and Traditional Goal Setting Plan.
  - (c) Mention two principles of delegation of authority.
  - (d) What do you mean by management by exception?
  - (e) Give two comparisons between planning an forecasting.
- 3. Write short answers to the questions given below: (any four) 5×4=20
  - (a) What are the activities of business as divided by Henry Fayol?
  - (b) State briefly the process of control in management.
  - (c) Discuss the importance of leadership in brief.

- (d) Discuss the external factors that necessitate change.
- (e) What are various barriers of delegation of authority from superiors' viewpoint?
- (f) Explain the principles of sound decision-making.
- 4. How is Scientific management approach different from Human relations approach of management? Critically explain.

#### Or

What are the stages of evolution of management thoughts? Discuss the important features of classical theories of management.

5+5=10

5. What are various types of plans? Also state the characteristics of a good plan.

# 5+5=10

## Or

Discuss the process of 'Management by Objectives'. Also state the merits of Management by Objectives (MBO).

5+5=10

6. Distinguish between delegation and decentralisation. Why and when decentralisation becomes necessary?

## 5+5=10

## Or

What do you mean by span of management? Explain in this connection, the factors that determine an ideal span of control.

3+7=10

7. How is communication important for effective management performance? Also state the advantages and limitations of informal communication. 5+5=10

## Or

Explain the major areas which require managerial control in an undertaking. Also discuss the limitations of control system.

6+4=10